AI SERVICES CHECKLIST

- If you have the skills to monetize an opportunity below, check **YES** and build it into your service offering.
- If you're not ready now, check **NO** and talk to your team about how to get there.
- If it's not a good fit or you're already selling it, check **N/A**.
- Rank your team's skillset on a scale of 1 to 5, with 5 being the highest.

Opportunity	Yes	No	N/A	Skillset (Rank 1-5)	Notes
We understand LLMs like ChatGPT well enough to recommend one.					
We can write and customize AI Security Usage Policies for clients.					
We can provide formal training around LLM usage.					
We can implement a local instance of an LLM for a client.					
We can configure security in a Microsoft tenant to enable safe business usage of Copilot.					
We can offer AI Readiness Assessments.					

Scan here for detailed advice on selling these AI services!

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Opportunity	Yes	No	N/A	Skillset (Rank 1-5)	Notes
We can create low code/no code automations using tools like Microsoft Power Apps.					
We can create and train AI chatbots for clients.					
We can create automated reporting with tools like Microsoft Power BI.					
We can create new, use case-specific AI apps for clients.					
Our helpdesk can troubleshoot when a user is having an AI problem.					
We can recommend business tools that map AI features to client needs.					

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